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| Carrier Name | North American |  |  |  | North American |  | Pacific Life |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product |  |  |  |  | Survivors | Ship GIUL | acific Discoven | y Xelerator (PDX) |
| Min Face Amount | \$25,000 |  | \$25,000 |  | \$200,000 |  | \$50.000 |  |
| DB Options | Option 1:LevelOption 2: Increasing |  | Option 1:LevelOption 2: Increasing |  | $\begin{gathered} \text { Opfion 1:Level } \\ \text { Option 2: Increasing } \\ \text { Option 3: Return of Premium } \end{gathered}$ |  | $\begin{gathered} \text { Option 1:Level } \\ \text { Option 2: Increasing } \\ \text { Option 3: Return of Premium } \end{gathered}$ |  |
| Paricication Rate | $\begin{aligned} & \text { High Par S\&P } \\ & \text { Uncapped S\&P } \\ & \text { All others } \end{aligned}$ | $140 \%$ <br> $10 \%$ <br> $100 \%$ | $\begin{aligned} & \text { High Par S\&P } \\ & \text { Uncapped S\&P } \\ & \text { All others } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 140 \% \\ & 10 \% \\ & 100 \% \end{aligned}\right.$ | S \& P Daily Average: 40\% DJIA Daily Averaging: 40\% S \& P Midcap 400 Daily Averaging: 30 | S\&P Midcap 400: 30\% Uncapped S\&P: 10\% All others: 100\% | One Year High Par: Five Year Hugh Par: All Others: | $140 \%$ $105 \%$ $100 \%$ |
| Floor | 0\% |  | 0\% |  | 0\% |  | 0\% |  |
| Minimum Account Valve Guarantee | 2.50\% Minimum Guarantee applied every ten years to Account Value |  | 2.50\% Minimum Guarantee applied every ten years to Account Value |  | 3.00\% Minimum Guarantee applied every ten years to Account Value |  | None |  |
| Market I Inices | S\&P 500NADAQ 100MidCap 400Russell 2000EursTOXX 500Multi-IIdex GroupOne Year Point to Point CapMonthly Point to PointOne Year Point to Point Spread |  | S\&P 500 <br> NASDAQ 100 <br> MidCap 400 <br> Russell 2000 <br> EurosTOXX 500 Mi-lidex Group ne Year Point to Point CaD Monthly Point to Point One Year Point to Point Spread |  | SSP 500 <br> NASDAQ 100 <br> MidCap 400 <br> Russell 200 <br> Rursitiox 500 <br> Multi-Index Group |  | S\&P 500 MSCI Emerging Markets MSEA Seng Hang Seng EurosTOXX 50 |  |
| Index Crediting Strategies |  |  |  |  | One Year Point to Point Cap Monthly Point to Point One Year Point to Point Spread |  |  |  |
| Crediting / Persistency Bonus | Year 11+ | 0.75\% | Year 11+ | 0.75\% | Year 11+ | 0.75\% | Fixed Account: Year 3+: Index Account: | Formula Driven Applied on each Indexed Account Segment |
| Is Bonus Guaranteed? |  |  |  |  | $\stackrel{\text { Yes }}{\text { Yes }}$ |  | No |  |
| Index Multipier | $10 \%$ multiplier in years $6+$ applied to index and fixed account rates. The multiplier is not applied to the interest bonus, the minimum account value, nor any portion of the account value that is policy debt. |  | $10 \%$ multiplier in years $6+$ applied to index and fixed account rates. The multiplier is not applied to the interest bonus, the minimum account value, nor any portion of the account value that is policy debt. |  | $10 \%$ multiplier in years $6+$ applied to index and fixed accountrates. The multiplier is not applied to the interest bonus, the minimum account value, nor any portion of the account value that is policy debt. |  | None |  |
| Fixed Account Rate | CurentCuaranted2.75 in ears 1-5; 1.50 in years six onVariable loans. Current 4.0\%Guaranteed $6.0 \%$ | $\begin{array}{\|l\|l\|l\|l\|l\|} \hline 3.75 \% \\ \hline \end{array}$ | Current $3.75 \%$ <br> Guaranteed <br> Current: $2.75 \%$ in years $1-5: ~$ $.50 \%$ in years $6+$ |  | CurentGuaranteedCurent $4.25 \%$ in years $1.55 .3 .0 \%$ in yearsMax. rate in years 1.5 is $6.0 \%$Variable loans: | $\left.\right\|_{3.00 \%} ^{3.75 \%}$ | Curent $3.50 \%$ <br> Guaranteed $3.00 \%$ <br> Standard Loans: Current- <br> Guarantee: <br> Ater <br> Aternate Loan: <br> 7. <br> $7.50 \%$ |  |
| Loan Interest Rate(s) |  |  | Current: $2.75 \%$ in years 1-5; $1.50 \%$ in years $6+$ <br> Variable loans: Current $4.0 \%$ <br> Guaranteed $10.0 \%$ |  |  | s six on <br> Current $4.0 \%$ Guaranteed 10.0\% |  |  |
| Interest Credited on Policy Loans | $\begin{aligned} & \hline \text { Standard loans: } \\ & \text { Variable Loans: } \end{aligned}$ | $\begin{aligned} & 1.50 \% \\ & \text { Index Credits } \end{aligned}$ | $\begin{aligned} & \hline \text { Standard loans: } \\ & \text { Variable Loans: } \end{aligned}$ | ${ }^{1.50 \%}{ }_{1 \text { ndex Credits }}$ | $\begin{aligned} & \text { Standard loans: } \\ & \text { Variable Loans: } \end{aligned}$ | 3.00\% Index Credits | Standard loans: Current Guaranteed: Alternate Loan Current Guaranteed: |  |
| Loads/Fees | Monthly Administrative fee: $\$ 8.00$ Monthly unit expense charge Premium load for non-smokers in years 1-10: $5.0 \%$ |  |  |  | Monthly administrative fee: $\$ 7.00$,Monthly ynit expense chargePremium load: $7 \%$ |  | Guaranteed: Premium load: $5.90 \%$ <br> Monthly unit expense charge, $\$ 24.50+$ per $\$ 1,000$ of coverage |  |
| Surrender Charge Duration <br> Riders | Accidental Death Benefit Chil Term Givaranted Insurability vider Woiver of Monthly Weductions |  |   <br> Accidental Death Benefit <br> Chil <br> Chidem <br> GUaranteed Insurability <br> Wider <br> Woiver of Monthly Deductions  <br>   |  | Estate ProtectionWaiver of Surrender Charge |  | 2\% Interest Guarantee on Termination Accidental Death Benefit Alternate Loan Benefit Distribution Rider Child Term Chronic lliness Rider Conversion Rider Guaranteed Insurability Rider | Years <br> Long Term Care <br> No Lapse Guarantee <br> Other Insured <br> Overloan Protection <br> Primary Insured Rider <br> Terminal lliness <br> Waiver of Monthly Deductions <br> Waiver of Specified Premium |
| Guaranteed Income Available? | No |  | No |  | No |  | No |  |
| Details for Guaranteed Income | N/A |  | N/A |  | N/A |  | N/A |  |
| Premium Depososif Fund | No |  | No |  | No |  | Yes |  |
| Death Benefit Guarantees | None |  | Lifetime Guarantee Available |  | None |  | Lifetime Guarantee Available |  |
| Unisex Rotes |  Yes <br> Super Preferred NT <br> Preferred NT <br> Standard NT Preferred Tobacco <br> Standard Tobacco |  |  |  | Yes |  |  |  |
| Avvilable Risk Classes |  |  | SUper Preferred NT Preferea Tobacco <br> Standard Tobacco <br> Prefered NT  <br> Standard NT  |  | Super Prefered NT <br> Preferead NT <br> Standard NT Pes efered Tobacco <br> Standard Tobacco |  |  |  |
| Issue Ages | Ages 18-80 SUper Prefered NT P Peferred NT Standard NT Ages $15-80$ Standard Tobacco Ages 15 days to 17 Standard Tobacco | Prefered Tobacco | Ages $18-80$ Super Preferred NT Prefered NT Standard NT Ages $15-80$ Standard Tobacco Ages 15 days to 17 Standard Tobacco | Prefered Tobacco |  | Prefered Tobacco <br> Standard Tobacco | Ages $18-75$ $\quad$ Super Preferred NT Prefered Plus NT Ages $18-85$ Prefered NT Ages $18-90$ Standard NT Ages 0.17 Juvenile | Preferred Tobacco <br> Standard Tobacco |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product |  | -Protector |  | ulation IUL | Valu | Index UL |
| Min Face Amount | \$50.000 |  | \$250,000 |  | \$250.000 |  |
| DB Opfions | Option 1:LevelOption $2:$ Increasing |  | Option 1:LevelOption 2: Increasing |  | Option 1:Level Option 2: Increasing |  |
|  | Cap Account | 100\% | Cap Account | 100\% | Cap Account | 100\% |
| Paricication Rate |  |  |  |  |  |  |
| Floor |  | 0\% |  | 0\% | Core Cap Account | 1\% |
| Minimum Account Value Guarantee | Alternate guaranteed accoun If greater than the policy's acc value is used in the benefits ca surrender. | with a $2 \%$ minimum interest guarantee alue, the alternate guaranteed accoun on only at the time of death or |  | None |  | one |
| Market Indices | S\&P 500 |  | $\begin{aligned} & \text { S\&P } 500 \\ & \text { Russell } 2000 \\ & \text { MSCI EAFE } \end{aligned}$ |  | S\&P 500 Index <br> Domestic Multi Index (S\&P 500, USB Global Multi Index (S\&P 50, MSCI EA | w Jones Commodity Index) MSCI Emerging Markets) |
|  | One Year Point to Point Cap |  | One Year Point to Point Cap |  | One Year Point to Point Cab |  |
| Index Creaiting Strategies |  |  |  |  |  |  |
|  |  |  | Year 10+ | 12.00\% | Year 11+ | 0.25\% |
| Crediling / Persistency Bonus |  | None |  |  |  |  |
| Is Bonus Guaranteed? |  | NA |  | Yes |  | No |
| Index Multiplier |  | None |  | None |  | ne |
| Fixed Account Rate | Current Guaranteed | $\begin{aligned} & 4.25 \% \\ & 2.00 \% \end{aligned}$ | Current Guaranteed | $\begin{array}{\|l\|l} 3.00 \% \\ 2.00 \% \end{array}$ | $\begin{aligned} & \text { Curent } \\ & \text { Guaranteed } \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 2.00 \% \end{aligned}$ |
| Loan Interest Rate(s) | Traditional yrs 1-10 Traditional yrs $11+$ Select Loan | $\begin{aligned} & 2.75 \% \\ & 2.00 \% \\ & 6.00 \% \\ & 6.020 \end{aligned}$ | $\begin{aligned} & \text { Standard } \text { Y } 1-10 \\ & \text { Standard Ys } 11+ \\ & \text { Variable Loan } \end{aligned}$ | $5.00 \%$ <br> $4.00 \%$ <br> Rate Determined by a separate index | Standard Loans | 5\% Year 1-9.4\% Years 10+ |
| Interest Credited on Policy Loans | Traditional Loan Select Loan | 2.00\% Depends on the index | $\begin{aligned} & \text { Standard Yrs } 1-10 \\ & \text { Standard Yrs } 11+ \\ & \text { Variable Loan } \end{aligned}$ |  | Standard Loans: 4.00\% |  |
| Loads/Fees | Premium expense charge 10\% monthly admin and COI's monthly admin and col's | $5 \%$ thereaffer: $\$ 20 /$ month, plus | Expense charge per policy - $\$$ Monthly Charge per $\$ 1,000, \mathrm{c}$ |  | Expense charge per policy - $\$ 7.50$ Expense charge per premium - 7.5 Monthly Charge per $\$ 1,000$, curren | month |
| Surrender Charge Duration |  | years |  | Years |  |  |
| Riders | Accidental Death Benefit Adiustable Term Chronic Illness Other Insured Overloan Protection Premium Deposit Acct Waiver of Monthly Deductions Waiver of Specified Premium |  | Chronic Illness Terminal Illiness Overloan Protection |  | Chronic Illiness Lapse Protection Period Extension Overloan Protection Terminal IIIness |  |
| Guaranteed Income Available? |  | No |  | No |  | No |
| Details for Guaranteed Income |  | N/A |  | N/A |  | /A |
| Premium Deposit fund | Yes | \% currentrate |  | No |  | No |
| Death Benefit Guarantees |  | None | 10 ye | apse guarantee | With Rider: Ages 0-65: Greater of of 5 ye | ears or to age 80; Ages 66-84: Greater or to age 90 |
| Unisex Rates |  | Yes |  | Yes |  | es |
| Available Risk Classes | Super Pref NT Preferred NT Standard NT | Preferred Tobacco Standard Tobacco | Preferred Best Preferred NT Standard Plus Standard NT | $\begin{aligned} & \text { Prefered Tobacco } \\ & \text { Standard Tobacco } \\ & \text { Rated up to Table } 16 \end{aligned}$ | Preferred Best Preferred NT Standard Plus Standard NT | Preferred Tobacco Standard Tobacco Rated un to Table 16 |
| Issue Ages |  | Prefered Tobacco | Ages 18-85 Prefered Best NT Prefered NT Standard Plus Standard NT | Preferred Tobacco | Ages 18-85 Preferred Best NT Preferred NT Standard Plus Ages $0-85$ Standard Non-Tobacco | Preferred Tobacco Standard Tobacco |

