GLOSSARY OF TERMS

<u>Accidental Death Benefit</u> – Provides supplemental coverage for loss of life due to a qualifying accident that was the direct cause of death.

<u>Children's Term Rider</u> – Supplement level death benefit on the life of the primary insured's children for a limited number of years. Generally, this insurance coverage may be converted without evidence of insurability to a new policy.

<u>Chronic Illness Conversion Rider</u> – Grants the policy owner the contractual right to convert to a permanent product inclusive of a Chronic Illness Rider without evidence of insurability.

<u>Conversion Extension Rider</u> – Extends the normal conversion period to a specified year or age of the client, beyond the base conversion period.

<u>Disability Income Rider</u> – Will provide an income to the policy owner based on total disability of the primary insured

<u>Guaranteed Insurability</u> - Guarantees that the contract owner may add additional insurance on specified dates without evidence of insurability.

<u>Living Benefits</u> – Often a combination of Terminal Illness, Chronic Illness, and / or Critical Illness options that allow the policy owner to accelerate the death benefit if certain conditions are met.

Return of Premium – Allows the owner to receive a portion of the premiums paid (50% - 100%) into the policy back if there is a full surrender of the policy within certain windows as stipulated in the policy.

<u>Spread Death Benefit Option</u> – Allows policy owner to designate payment of the death benefit to their beneficiary in installments rather than a lump sum. Policy Owner may designate a predetermined guaranteed set of annual payments at issue, with the first payment occurring at the time of claim, and each subsequent payment following annually.

<u>Terminal Illness</u> – Advanced access to a qualified portion of the Death Benefit if the primary insured becomes terminally ill with a limited (Generally 12 months or less) life expectancy. Typically, there is no charge for this rider but an administrative fee at the time of use

<u>Unemployment Waiver of Premium</u> – Waives premiums in the event of the policy owner's loss of income due to unemployment.

<u>Waiver of Premium</u> – Waives the monthly cost of insurance deductions against the cash surrender value as they come due in the event that the primary insured becomes totally disabled as defined in the rider.